



Advanced Mobile Surgery Now Available in Central Pennsylvania with Dr. Kurt Michelotti

As a veterinarian, you always strive to deliver the best possible care for the animals (and owners!) in your practice. A successful veterinary business is based on the trust you build in your community, and I know how frustrating it can be when a patient presents with a serious injury or illness that forces you to refer the patient and their owner to another hospital.

For most veterinarians around the country, this is the only option – sending their client away to navigate the expensive and emotionally draining process of getting the surgery their pet needs from a hospital they've never visited before. Referring out for surgical and post-operative care not only creates a hardship for the patient and owner, it also deprives your practice of an important revenue stream. The good news is that now you have another option! Instead of referring your complex patients away, Harrisburg and State College area veterinarians like you can create a mobile surgery partnership with me to offer advanced surgical procedures in your own hospital.

You may be unfamiliar with how mobile surgery works, or you may have doubts that it can work in your practice. That's why I'm offering you this informative booklet. Inside you'll find a straightforward description of what it takes to introduce mobile surgery into your practice, how it improves your client's experience, and how it supports your bottom line.

The ability to retain your complex cases and provide advanced surgical care can be a game-changer for your practice, so please call, text, or email me and I will be happy to answer any questions you have about working with a MOVES mobile surgery partner. I would love to visit your practice in person for a free, no-obligation meeting to introduce myself and discuss how we can partner together.



Kurt Michelotti, DVM Limited to the Practice of Surgery

717-257-0497 dr.michelotti@vetmoves.com
https://www.vetmoves.com/refer/michelotti/

Referring Made Easy



Once you determine that your patient needs a referral, visit **vetmoves.com/refer/michelotti/** to view my real-time availability.



Schedule an appointment and **submit** your referral information through my paperless online form. Remember to attach patient history and diagnostics when available.



I will confirm your appointment time and review the information submitted with your referral.



I will arrive at the appointment time to perform the consult or recommended procedure at your practice! **You set the price** your client will pay and bill them directly.

Want the detailed version? Flip to the final pages. »



Expert Care

When you invite Dr. Michelotti to perform surgery in your hospital, you'll enjoy the confidence of partnering with a doctor who is residency-trained in surgery and has years of experience with advanced surgical procedures. MOVES equips our Doctors with the very latest surgical instruments, and provides for their continuing education to keep them abreast of the latest research and techniques.

ORTHOPEDIC RECOVERY

RECOVERING FROM ORTHOPEDIC SURGERY

Please follow the below instructions for a successful recovery. instructions to your pet's specific procedure may be include will be discussed at time of discharge from the hospital. recovery period is around 8-10 weeks. Each patient is unic stances will vary from one pet to the next.

INCISIONS

Please monitor each incision for any excessive redness, sy or separation for the surgical site.

DO NOT, for any reason, allow your pet to lick, chew or site. You should purchase an e-collar and keep it on you help prevent them from damaging the surgical site.

Unless otherwise directed, use ice compression for 5ated) 3-4 times a day for the first 24-36 hours. After w pression 5-10 minutes (as tolerated) 3-4 times a day ur hours until swelling subsides. You should always us against the skin to prevent thermal damage and alway ture on your skin first.

It is not uncommon to see bruising and swelling diss or wrist (lower joints) after surgery. Please see instr pression and Passive Range of Motion (pROM).

NO BATHS throughout the recovery period or un narian. We do not want your pet climbing in and o and falling while still in recovery.

EXERCISE RESTRICTION

Please restrict your pet's activity for the ENTIRE 8 wise directed. Your pet must NOT be allow

SOFT TISSU RECOVERY

RECOVERING FROM SOFT TISSUE SURGERY

Please follow the below instructions to facilitate your surgery. You will also receive specific instructions about procedure and situation at discharge. Following these cally important to allow your pet to achieve the best res dure. For most procedures, the recovery period should

It can be normal for your pet to be a little lethargic of appetite for a few days after anesthesia and surgery. How that your pet is getting more depressed, not eating vomiting, please contact your veterinary office or local er

INCISIONS

Your pet's incision may have skin sutures or skin staples. P appointment with your veterinarian to have them remov after surgery unless otherwise directed.

Please look at each incision daily for swelling, redness, disc of the incision. Some redness and bruising can be not improve daily.

Please use an Elizabethan collar at all times to keep your pe chewing at the incision. For some procedures on the back a "donut" inflatable collar may be appropriate instead. Pl your surgery team to see if this might be a possibility. F incision dry until the sutures or staples are removed 10-14

To reduce redness and swelling, it may be helpful to use ice of 5-10 minutes (as tolerated) 3-4 times a day for the first 24 should always use a towel or barrier against the skin to preven and always check the temperature on your skin first.

If your pet is sent home with an adhesive bandage coverin please keep it on for the next 1-2 days. It should be remove if wet or soiled. If it is still on after 2 days, it can be rem



KURT MICHELOTTI, DVM

Limited to the Practice of Surgery

717-257-0497 dr.michelotti@vetmoves.com vetmoves.com/refer/michelotti

Dr. Michelotti was born and raised in State College, Pennsylvania. He completed his Bachelor of Science degree at Penn State University and remains an avid Nittany Lions football fan. He completed veterinary school at Western University of Health Sciences in Los Angeles, California, graduating with honors. He returned to the east coast to complete a small animal rotating internship at Pittsburgh Veterinary Specialty and Emergency Center and remained in Pittsburgh for another four years, where he completed a surgical internship followed by a surgical residency in small animal surgery. Dr. Michelotti is trained in soft tissue, orthopedic, neurologic, and minimally invasive surgery. He truly enjoys the diversity that small animal surgery has to offer. He lives in Mechanicsburg with his wife, son, and their two dogs- a Pomeranian and a Husky Mix. He is excited to be able to serve pets throughout all of central Pennsylvania as a MOVES surgeon.



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pet's recovery from your pet's particular instructions is critiult from the procebe about 2-3 weeks.

or have a reduced vever, if you notice or has persistent nergency room.

lease schedule an ed in 10-14 days

charge or gaping mal and should

et from licking or half of the body, ease check with lease keep the I days after the

ompression for -36 hours. You nt skin damage

g the incision, d immediately

Owner Communication

In addition to providing your hospital with all the necessary information to prepare for a successful surgery, Dr. Michelotti will also provide the pet owner with an informative post-operative booklet containing a variety of info to help them understand their pet's condition and provide the most appropriate care.

SURGICAL RISKS

OVERNIGHT CARE

717-257-0497 to reach Dr. Kurt Michelotti

Direct all urgent concerns to your veterinarian or local emergency room.

BANDAGE CARE

Kurt Michelotti, DVM Mobile Veterinary Surgery





If your pet is sent home with a light bandage covering

• Please keep it on for the next 1-2 days, unless it falls off sooner. over the incision(s):

- It should be removed immediately if wet or soiled.
- Do NOT let your pet chew the bandage. An e-collar will be • If it is still on after 2 days, it can be removed. A small amount of
- alcohol or acetone on the ADHESIVE (not incision) will remove the If your pet is sent home with an immobilization bandage

- Please monitor daily for wetness. If wet, please contact your • Monitor your pet's toes for swelling (i.e. toes separating). This can be (splints, casts):
 - an indication that the bandage is too tight and needs to be changed I ha kent clean and dry at all times. Please cover

Standard Price list

Prices may vary depending on the individual pet's needs. Please contact Dr. Michelotti directly with any questions about pricing.

General Fees	
Surgical Consultation (Waived if procedure scheduled within 2 weeks)	\$125.00
Cancellation Fee (Applies if procedure is cancelled with < 24 hours notice)	\$125.00
Emergency or After-Hours Procedures	Ask
NOCITA® (Recommended with most orthopedic procedures)	\$250.00
Bandaging	\$50.00 - \$100.00

TPLO	
Unilateral TPLO, < 80 Lbs, includes NOCITA	\$2,250.00
Unilateral TPLO, ≥ 80 Lbs, includes NOCITA	\$2,550.00
+ add'l Patellar Luxation Repair (MPL)	\$100.00
+ add'l Lateral Suture	\$100.00
Bilateral TPLO	Ask

Other Orthopedic	
Achilles Tendon Repair (or other ligament/tendon)	\$1,200.00 - \$2,000.00
Arthrodesis - Carpal/Tarsal	\$2,000.00 - \$2,500.00
Arthrodesis - Joint	Ask
Arthrotomy (Meniscal removal/release or Joint Exploration)	\$600.00 - \$1,000.00
Fracture Repair - Long Bone, includes NOCITA	\$1,050.00 - \$3,000.00
Fracture Repair - Pelvic, includes NOCITA	\$1,750.00 - \$2,400.00
Femoral Head and Neck Ostectomy (FHO) < 20 Lbs	\$1,050.00
Femoral Head and Neck Ostectomy (FHO) ≥ 20 Lbs	\$1,250.00
Implant Removal	
MOVES Plate	\$500.00
MOVES Pins	\$300.00
Other Implant	\$800.00
Lateral Suture, Unilateral, includes NOCITA	\$1,500.00 - \$1,750.00
Lateral Suture, Bilateral, includes NOCITA	\$2,250.00 - \$2,450.00
MPL, Unilateral, < 25 Lbs, includes NOCITA	\$1,450.00
MPL, Unilateral, ≥ 25 Lbs, includes NOCITA	\$1,650.00
MPL, Bilateral (Select), includes NOCITA	\$2,000.00 - \$2,450.00
+ add'l Lateral Suture	\$400.00
Ulnar Osteotomy/Ostectomy	\$1,100.00

Standard Discounts: 10% off for rescues 20% off for staff pets 30% off for DVM pets

	Abdominal (General)	
C	Adrenalectomy	\$2,000.00
	Body Wall Herniorrhaphy	\$1,000.00 - \$2,000.00
C	Diaphragmatic Herniorrhaphy/PPDH Herniorrhaphy	\$1,500.00
	w/ Organ Removal	+ \$500.00
	Lymph Node Strip	\$1,500.00
	Septic Abdomen	\$1,500.00 - \$3,000.00
	Splenectomy	\$1,200.00

Eyes, Ears, Nose, Throat	
Brachycephalic Airway Syndrome – Elective	
Rhinoplasty, Soft Palate Resection +/- Everted Saccule Resection	\$800.00 - \$1,000.00
with Spay	+ \$200.00
with Neuter	+ \$100.00
Enucleation	\$500.00
Laryngeal Paralysis (Cricoarytenoid "Tie Back" - Uncomplicated)	\$1,200.00
Mandibulectomy/Maxillectomy	\$1,800.00
Para/Thyroidectomy	\$1,000.00
Pinnectomy	\$700.00
Sialoadenectomy	\$1,300.00
Total Ear Canal Ablation and Bulla Osteotomy	\$1,500.00 - \$1,700.00
Ventral Bullae Osteotomy (Feline - Canine)	\$800.00 - \$1,200.00

Gastrointestinal	
Colectomy, Subtotal	\$1,800.00
Colopexy	\$1,000.00
Enterotomy	\$1,500.00
Gastric Resection	\$1,800.00
Gastropexy (as add-on to other procedures)	\$150.00
Gastrotomy	\$1,000.00
GDV	\$1,200.00
Intestinal Biopsies	\$1,000.00
Intestinal Resection and Anastomosis (Small or Large Intestine)	\$1,800.00
Pancreatectomy, Partial	\$1,500.00

Hepatobiliary	
Biliary Re-Route (Choleceystoduodenostomy)	\$2,000.00
Cholecystectomy (Uncomplicated)	\$1,600.00
Liver Biopsies	\$1,000.00
Liver Lobectomy	\$1,500.00 - \$1,800.00
Portosystemic Shunt Attenuation (Ameroid Constrictor)	\$1,800.00

C

Neurologic	
Hemilaminectomy (Requires CT or MRI)	\$3,000.00

Soft Tissue, Misc	
Amputation	
Digit	\$600.00
Limb	\$1,500.00 - \$1,800.00
Tail (Caudectomy)	\$800.00 - \$1,200.00
Anal Sacculectomy	
Unilateral	\$1,200.00
Bilateral	\$1,800.00
w/ Lymph Node Strip	+ \$400.00
Mass Removal (Cutaneous/Subcutaneous)	\$500.00 - \$1,500.00
w/ JP Drain (price per drain)	+ \$150.00
Mastectomy	\$500.00
Mastectomy, Radical Chain	\$1,200.00
Perineal Herniorrhaphy (includes Castration)	\$1200
Unilateral	\$1,200.00
Bilateral	\$1,800.00
w/ Abdominal Procedure (e.g. Pexy, Organ Repair)	+ \$400.00

	Thoracic	
C	Lung Lobectomy	\$2,500.00
<u>C</u>	Mediastinal Mass Removal	\$2,500.00
C	Pericardiectomy	\$2,500.00
C	Thoracic Duct Ligation	\$2,000.00

Urogenital	
Cystectomy, Partial	\$1,400.00
Cystotomy	\$1,000.00
Cesarean Section (w/ or w/o OHE)	\$1,000.00
Episioplasty	\$600.00
Nephrectomy	\$1,600.00
OHE for Pyometra	\$1,200.00
Urethrostomy	
Perineal (Feline)	\$1,200.00
Scrotal (Canine)	\$1,400.00
+ Cystotomy	\$300.00

Unsure how to price these services to your client? MOVES has broad experience from working with partner hospitals all over the country. Feel free to speak with Dr. Michelotti or contact our main office at 704-764-6334 and we'll be happy to provide recommendations.

How does our hospital become a MOVES partner?

Your hospital must be equipped for safe general anesthesia practices and monitoring. Tracheal intubation, gas anesthesia, intravenous catheters, IV fluids and injectable perioperative medications are required. A well-trained veterinary technician or assistant must be available for monitoring and assisting the surgery. If your hospital is not equipped for surgery, your surgery may be still be scheduled at another hospital. Dr. Michelotti reserves the right to decline to perform procedures if the hospital does not practice a standard level of care expected for advanced surgical procedures.

How do consultations work?

Contact Dr. Michelotti by text, phone or email. For patients with a clear diagnosis and solution (ie. cruciate tear and TPLO), an in-house consultation is not typically required. The pet can be scheduled and a full evaluation will be done at the time of surgery. For cases without a clear-cut surgical solution or owners that are unsure about surgery, an in-house consultation can be performed prior to scheduling surgery. At this appointment, Dr. Michelotti will do a thorough examination and discuss options with the owner. Consultation fees apply, but are waived if the surgery is scheduled in a timely manner after consultation (within 2 weeks unless otherwise determined). We recommend that you bill the client up front for the consultation.

How do we schedule a procedure with a MOVES surgeon?

You can view Dr. Michelotti's calendar at www.vetmoves.com/refer/michelotti/ and schedule an appointment directly online. If necessary, contact Dr. Michelotti by text, phone, or email. Please have the owner review and sign our surgery consent form. It is important that they fill out the form with up-to-date contact information.

Will patients require overnight care?

After surgery, the patient is under the care of your hospital and attending DVM. The decision to send a pet home or to stay in your clinic post-operatively depends on a number of variables, and we encourage you to disucss the post-op care requirements with Dr. Michelotti prior to scheduling. It is the hospital's duty to inform owners on the hospital policy of overnight care. If your hospital is not equipped for surgical procedures or for cases requiring critical care monitoring post-operatively, we strongly recommend overnight monitoring at a 24-hour Emergency Hospital.

What about follow-up appointments?

Dr. Michelotti will make recommendations for you to re-evaluate post-operative patients. If there are any concerns, he is available to answer any questions.

How will we be billed?

You will receive an invoice for Dr. Michelotti's services via email. MOVES offers all of our partner hospitals NET15 payment terms. Your invoice email will contain a link to pay online via ACH, or you may also pay by company check. Credit card payments are accepted as a convenience only, and will include a 3.5% processing fee.

Does MOVES have a cancellation policy?

Yes. A \$150 fee will be assessed for procedures cancelled < 24 hours from the surgery date.

Surgery Requirements

A successful mobile surgery appointment is a team effort that involves the combined resources and staff of MOVES and your hospital. Use this checklist as a guide to make sure your hospital is properly equipped to host advanced surgeries, and be sure to discuss the details with Dr. Michelotti.

EQUIPMENT & INJECTABLE MEDICATIONS YOU PROVIDE

IV Catheter and Fluids with Fluid Pump	
Surgery Table w/ Patient Warming Device	
Instrument Table - ideally larger than a Mayo stand An instrument table that will go over the table and the patient significantly increases the likelihood of the OR being able to accommodate a TPLO. Surgical Lights	WHAT WE BRING TO THE TABLE
Option to Elevate Leg for Limb Surgery (ex. fluid pole, ceiling, or lights)	Staples/Cartridges
Anesthesia Machine with Isoflurane or Sevoflurane	Additional Fee
Anesthesia Monitor with ECG, Blood Pressure and Pulse Oximeter (soft tissue carries a monitor with CO2)	Gowns/Gloves Suture/Blades
Digital Radiography Capability for post-op radiographs	Instruments
Hydromorphone or Methadone for orthopedic surgery and more painful soft tissue surgeries such as TECA.	Drapes
Buprenorphine for soft tissue surgeries	Cautery
Propofol or Alfaxan for induction	Suction
Cefazolin	Implants
Injectable NSAID	Drains
Note: Dr. Michelotti may recommend other injectable medications on a case by case basis.	



Refer a case at www.vetmoves.com/refer/michelotti/



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